

LAND OF LINCOLN PETS

2021-22 Budget

INCOME

	<u>Current Fees</u>	<u>2017 Actual</u>	<u>2018 Actual</u>	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
2022-2023									
PE - (167) - 88	\$ 250	\$ 32,750	\$ 32,575	\$ 31,350	\$ 35,200	\$ 20,750	\$ 46,750	\$ 41,750	
PN - (36) - 13	\$ 175							\$ 6,300	
AG - (37) - 24	\$ 125							\$ 2,625	
Spouses (11)-33	\$ 125								
OTHERS-(51)-41	\$ 125	\$ 9,410	\$ 10,935	\$ 13,580	\$ 6,760	\$ 750	\$ 10,115	\$ 5,875	
Refunds	\$0	\$ (300)	\$ (800)	\$ (940)	\$ (6,760)	\$ (750)	\$ (985)		
FEE INCOME		\$ 41,860	\$ 42,710	\$ 43,990	\$ 35,200	\$ 20,750	\$ 55,880	\$ 56,550	\$ -

MISC INCOME

	<u>2017 Actual</u>	<u>2018 Actual</u>	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Budget</u>	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
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FEE INCOME from page 1	\$ 41,860	\$ 42,710	\$ 43,990	\$ 35,200	\$ 20,750	\$ 55,880	\$ 56,550	\$ -
District Set-up Fee/Interest				\$ 1,000		\$ 4,000		
Advertising/Misc/Sponsorship	\$ -		\$ 5,921					
Vendor Fees	\$ 200	\$ 200	\$ 200	\$ 200		\$ 400	200	
Dist Pay/Drawing/Rec'vable		\$ 1,395	\$ 712					
Book Sales/Speakers Reimb								
NET INCOME	\$ 42,060	\$ 44,305	\$ 50,823	\$ 36,400	\$ 20,750	\$ 60,280	\$ 56,750	\$ -

EXPENSE RECAP:

Operations	\$ 31,162	\$ 37,059	\$ 38,998	\$ 25,500	\$ 10,705	\$ 30,992	\$ 47,100	
Reg & Fin	\$ 7,232	\$ 9,438	\$ 7,954	\$ 6,023	\$ 7,107	\$ 5,107	\$ 7,025	
Program	\$ 724	\$ 8,369	\$ 4,269	\$ 1,495	\$ -	\$ 1,285	\$ 5,624	
Total Expense	\$ 39,118	\$ 54,866	\$ 51,221	\$ 33,018	\$ 17,812	\$ 37,384	\$ 59,749	
Net Profit/(Loss)	\$ 2,942	\$ (10,561)	\$ (398)	\$ 3,382	\$ 2,938	\$ 22,896	\$ (2,999)	
Starting Check Book Bal	\$ 11,421	\$ 14,363	\$ 3,750	\$ 3,352	\$ 6,734	\$ 9,672	\$ 9,672	\$ 32,568
Net Profit/(Loss)	\$ 2,942	\$ (10,561)	\$ (398)	\$ 3,382	\$ 2,938	\$ 22,896	\$ (2,999)	
Bank Balance end of year	\$ 14,363	\$ 3,802	\$ 3,352	\$ 6,734	\$ 9,672	\$ 32,568	\$ 6,673	\$ 32,568

OPERATIONS COMMITTEE

2021-22 OPERATIONS EXPENSE BUDGET

Coverage: Hotel & Facilities, A. V., Food & Menu, Signage and Transportation

<u>Expense Description</u>	<u>2017 Actual</u>	<u>2018 Actual</u>	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Planning Meeting								
Hotel Rooms								
Meals Speaker/Others								
Rooms Speaker/Others	\$ 732	\$ 870	\$ 2,691			\$ 666	\$ 1,100	
Audio Visual	\$ 710	\$ 720	\$ 530		\$ 8,705	\$ 6,875	\$ 10,000	
Signage	\$ 187	\$ 1,441	\$ 183					
Food	\$ 18,721	\$ 22,257	\$ 23,210	\$ 25,500	\$ 2,000	\$ 16,078	\$ 25,500	
Event Room Rental	\$ 6,100	\$ 6,340	\$ 5,872			\$ 4,975	\$ 6,500	
Transportation								
Office Supplies								
Miscellaneous	\$ -							
Decorations								
Fri Recep/A/G Training	\$ 2,670	\$ 3,743	\$ 3,591				\$ 1,500	
Amenities/coffee, etc.	\$ 2,042	\$ 1,688	\$ 2,921			\$ 2,398	\$ 2,500	
Planning Income								
ALPLM								
Cancellation Insurance	\$ -							
Total Operations	\$ 31,162	\$ 37,059	\$ 38,998	\$ 25,500	\$ 10,705	\$ 30,992	\$ 47,100	
Fri/Sat Lunch	\$ 15.99		\$ 21.66	\$ 21.66			\$ 22.94	
Fri/Sat Dinner	\$ 25.99		\$ 24.21	\$ 24.21			\$ 35.69	
Sat/Sun Breakfast	\$ 13.99		\$ 17.84	\$ 17.84			\$ 18.94	
Sat/Sun Lunch	\$ 15.99		\$ 21.66	\$ 21.66			\$ 22.94	
Total Cost	\$ 71.96		\$ 85.37	\$ 85.37			\$ 100.51	
Add: 7.5% Sales tax	\$ 14.39		included	included			included	
& 20% Service chge	\$ 5.40		included	included			included	
	\$ 91.75							
The A/G meal cost								
Lunch	\$ 16.99		\$ 21.66	\$ 21.66			\$ 22.94	
Dinner	\$ 16.94		\$ 20.39	\$ 20.39			\$ 21.66	
	\$ 33.93		\$ 42.05	\$ 42.05			\$ 44.60	
20% Service Chge	\$ 6.79		included	included			included	
7.5% Sales Tax	\$ 2.54		included	included			included	
	\$ 43.26							

REGISTRATION & SUPPORT COMMITTEE

2021-22 Registration & Support Expense Budget

Coverage: Evaluation Forms, Sgt.-At-Arms, Photography and Venders

Coverage: Registration, Treasurer, Marketing Promotion and Website

<u>Expense Description</u>	<u>2017 Actual</u>	<u>2018 Actual</u>	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Registration Badges	\$ 345	\$ 184				\$ 206	\$ 250	
Web Site Host								
Web URL Name								
Management/Multi PETS	\$ 500	\$ 1,525	\$ 1,389	\$ 1,375	Virtual	Virtual	\$ 1,400	
Printing								
Office Supplies								
Postage								
Credit Card Fee	\$ 930	1578	\$ 1,001	\$ 944	\$ 1,071	\$ 925	\$ 1,000	
Registration Process	\$ 782	824	\$ 974	\$ 324	\$ 1,148	\$ 773	\$ 1,000	
Miscellaneous-Regist								
Bank Charges								
Multi PETS Memship	\$ 140	\$ 160	\$ 160	\$ 50	\$ 50	\$ 160	\$ 175	
PETS Simplified Grants								
Sgt-at-arms								
Photography								
Raffle/Gift Cards		\$ 1,385	\$ 712					
Miscellaneous-Support	\$ 199	137	\$ 50	\$ 199	\$ 100			
Registration Gifts	\$ 4,335	3645	\$ 3,669	\$ 3,131	\$ 4,738	\$ 3,043	\$ 3,200	
RI Hand-outs								
Polio Plus								
Forward Publishing								
ICAF								
Total Regst. & Finan	\$ 7,231	\$ 9,438	\$ 7,955	\$ 6,023	\$ 7,107	\$ 5,107	\$ 7,025	\$ -

PROGRAM COMMITTEE

2022 PROGRAM EXPENSE BUDGET

Coverage: Speakers, Entertainment, Education, Partners Program and Seminar Materials

<u>Expense Description</u>	<u>2017 Actual</u>	<u>2018 Actual</u>	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Actual</u>	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>2023 Budget</u>
Travel/Speakers	\$ 209	\$2,596	\$ 461			\$ 700	\$1,000	
Fees/Speakers		\$4,900	\$3,000	\$ 745			\$3,500	
Partners Program								
Programs	\$ 485	\$ 567	\$ 522	\$ 451		\$ 375	\$ 575	
Copying	\$ 30	\$ 106	\$ 286			\$ 210	\$ 250	
Binders								
Presidents Guide Book								
Office Supplies								
Postage for Secretary								
Miscellaneous/uSummit		\$ 199		\$ 299			\$ 299	
Speakers Gifts (each)	\$ -							
Committee Lunches								
Total Program	\$ 724	\$8,368	\$4,269	\$1,495	\$ -	\$1,285	\$5,624	\$ -